

ALL TRADE COST ANALYSIS WORKSHEET

SERVICE JOB ANALYSIS

CURRENT PROGRAM

LABOR RATE\$ _____ PER HOUR

HOUR JOB @ \$ HR = \$ _____

TRAVEL TIME AVERAGE (1) HOUR = \$ _____

MATERIAL: KEYSTONE \$ 500

(CONTRACTOR RESALE +15% MIN) \$ +75

SUBTOTAL \$ _____

ADMINISTRATIVE FEE (20%) \$ _____

TOTAL COST INVOICE \$ _____

PROPOSED PROGRAM

LABOR RATE: \$95 PER HOUR

4 HOUR JOB = \$360

NO TRAVEL TIME = \$0

MATERIAL: KEYSTONE = \$500

(DISCOUNT 15%) = -\$75

SUBTOTAL = \$725

ADMINISTRATIVE FEE = \$0

TOTAL COST INVOICE = \$725

SUMMARY ANALYSIS

CURRENT PROGRAM COST \$ _____

LESS PROPOSED PROGRAM COST (-) \$725

NET SAVINGS PER JOB \$ _____ = _____ %

ANNUAL SAVINGS

ANNUAL BUDGET \$ _____

X NET SAVINGS % (FROM ABOVE) _____ %

PROPOSED ANNUAL SAVINGS \$ _____